

A grayscale photograph of a woman with short, dark, wavy hair, seen in profile from the chest up. She is looking up and to the left, with her right hand raised to touch the necktie of a framed portrait of a man. The man in the portrait has short, dark hair and is wearing a suit and tie. The background is a wall with a repeating pattern of stylized, pointed motifs. The overall tone is vintage and elegant.

**APPROVAL
FROM
PAGEPROOF**

REVIEWING OPTIONS

When you're looking for a recruiter specialising in GTM roles in the SaaS & Tech space, you'll find PIE Recruitment. Which is exactly what the Co-Founders of PageProof did when searching Google for a recruitment partner.

Already established & successful in the APAC region, PageProof were expanding their operations in the EMEA market and looking for a Customer Success Manager to be their first set of boots on the ground in the UK.

With an innovative MarTech solution focussing on online proofing, it's a piece of tech with simplicity at its heart.

THE EDIT

The brief was straightforward: a highly commercial individual with a background in marketing or experience working with marketing departments. They would be covering upsells, cross-sells and managing churn - with a big technical focus ensuring the clients' solution was on-point.

Armed with a comprehensive background on the business and a compelling opportunity to sell, it was over to the PIE team to make it happen.

DELIVERING THE FINAL PROOF

Customer Success roles are our bread and butter at PIE. The SaaS team here is extremely well networked in the space and the timescale from the initial brief to acceptance of the role was a little over two weeks, with the successful candidate joining the business a mere six weeks after our first meeting with PageProof.

Just 3 weeks later, PageProof came back to PIE with a brief for another CSM of the same calibre. And again, we delivered the project within 6 weeks. Not to blow our own trumpets (much) but that's a pretty fast turnaround...and a happy client.

FANCY A CHAT?

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